

Christopher Coffey

Since 1999 I have coached over three dozen individuals in the Goldsmith year long, guaranteed improvement, coaching process. The following will give you a high level view of who I have worked with and the leadership behavior/skill they focused their efforts to improve. To see documented results visit www.ChristopherCoffey.com

Each individual was seen as high a potential contributor by the Fortune 500 company they worked for.

Titles of individuals I have coached:

Division President
General Manager
Vice president
Director
Manager
Team leader
Individual Contributors SME

Sample fields of expertise of individuals I have coached:

Sales and Marketing
Operations
Manufacturing
R&D
Contract Manufacturing
E Business
Chief Medical Officer
Medical Doctors
Clinical Data management (scientists)

Sample of Leadership (behavioral) skills I have helped high potential individuals improve based on 360 feedback and interviews:

Treat others with respect
Listen to different points of view with an open mind
Delegate more effectively
Stand up to individuals who undermine teamwork
Deal with performance problems
Improve decisiveness
Address conflict constructively and timely
Collaborate with others
Develop and link team strategy to business strategy
Stand up for what I believe in
Hold others accountable
Present self with confidence
Focus on the critical few issues
Become more assertive
Take appropriate risks
Build cross functional relationships
Become a better coach and mentor

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