

Chris Coffey
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Since 2000 I have coached over 50 individuals (and several teams) in the Goldsmith year long, guaranteed improvement, coaching process. The following will give you a high level view of who I have worked with and a representative sample of the leadership behaviors/skills these leaders focused their efforts to improve.

Each leader was seen as high a potential contributor by the Fortune 500 company they worked for.

Titles of Leaders I have coached:

Division President
General Manager
Vice president
Director
Manager
Team Leader
High Potential Individual Contributor

Sample functional areas of the leaders I have coached:

Sales and Marketing
Operations
Manufacturing
R&D
Contract Manufacturing
E Business
Chief Medical Officer
Medical Doctors
Clinical Data management (scientists)

Abbreviated samples of Leadership/communication behaviors/skills I have helped successful individuals achieve a positive, long lasting, recognized, and acknowledged, change in behavior.

Treat others with respect
Listen to different points of view with an open mind
Delegate appropriately and effectively
Stand up to individuals who undermine teamwork
Deal with performance problems
Improve decisiveness for myself and the team
Address conflict constructively and timely
Collaborate with others
Develop and link team strategy to business strategy
Present my point of view persuasively
Hold others accountable for agreed upon results
Present self with confidence
Focus on the critical few issues/ prioritize effectively
Take appropriate risks
Look for what I agree with to improve collaboration

For further information and documented results visit www.ChristopherCoffey.com

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